

## **MULTIFAMILY SOLUTIONS INCREASES FOOTPRINT IN MIDWEST**

(Marietta, GA) -- It is our pleasure to welcome Dan Lawson and Design Source Interiors to the MultiFamily Solutions team!

While DSI's core business is commercial and multi-family construction, the company's corporate office in Lenexa, KS, boasts a gorgeous wholesale showroom. DSI has further diversified itself by offering a wide array of products, including: cabinets, window treatments, appliances, plumbing fixtures and, most recently, high-end furniture and accessories.

DSI recently merged with Flooring Systems, an installation and measuring services business, to form one company – Design Source Interiors. Today, DSI services its core business customers from these locations: Kansas City, KS; Manhattan, KS; Garden City, KS; La Cygne, KS; Wichita, KS; Mt. Home, AR; Hot Springs, AR; Rogers, AR; Batesville, AR; Alicia, AR; Oklahoma City, OK; and Branson, MO. As one might imagine, DSI's expanded presence in the Midwest has proven very profitable.

Dan's experience as a regional manager for Mohawk, among other positions in the commercial arena, gave him the perfect springboard into his current business and he explains why it made perfect sense to join MultiFamily Solutions: "As our core business has grown and our national and regional relationships have developed, our general contractor customers are asking us to enter markets we didn't anticipate servicing." Enter MultiFamily Solutions. Dan is as anxious to bring his referral business to fellow members as he is to leverage the MultiFamily Solutions brand to gain national recognition for DSI.

As "green" continues to be a critical part of doing business in today's market, it's important to note that Dan and his team are doing their part to care for the environment. Environmentally-friendly product offerings are just the tip of the iceberg; DSI is Kansas City's leader in reclaiming post-consumer carpet and padding for residential and commercial markets.

*MultiFamily Solutions is a national network of independent multi-family flooring contractors dedicated to servicing national, regional and locally-owned real estate investment trusts (REITs), apartment owners and property managers. Exclusive programs with Armstrong, Shaw, Mohawk and Beaulieu are uniquely tailored to the multi-family market segment and further the organization's commitment to superior customer service at competitive prices. Collectively, the MultiFamily Solutions Membership covers every major market nationwide.*